

March/April
2010

Inside Traxx

Powerful Shop Management Software at a surprisingly affordable price

Scott Systems

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Webinar Training Schedule:

*Life of a Part Inside
MaxxTraxx Pro CE
March 3, 2010
11 a.m. PST*

*Parts Price Matrix:
How to Automate
Parts Pricing
March 10, 2010
11 a.m. PST*

*Menu Labors: How
to Create a Fixed
Price Service
March 17, 2010
11 a.m. PDT*

*Kits, Kits, Kits
March 24, 2010
11 a.m. PDT*

*See our Web site
under training for a
complete schedule
and information on
how to sign up for a
Webinar at:*

www.scottsystems.com

*Class size is
limited!*

Letter from the Editor

It's time to take stock of how we did last year and pay those taxes. Yes, it is tax time again and luckily for MaxxTraxx Pro CE users, all of your meticulous data entry has paid off and your numbers are already calculated in your income and expense report...just a few clicks away.

Taking the time to track your financials throughout the year isn't just for Uncle Sam's benefit; it is to provide you with tools and information to make business decisions from a knowledgeable standpoint.

Should I hire another technician? What level technician should I look for? Is it time for me to invest in a new diagnostic machine? If you knew the type of jobs you've been getting, which jobs have been profitable, what work you **could** have taken in if you had the right tools

and technicians in place...the decision would be clear. Knowledge is power... and it's not just a cliché.

Analyzing your sales provides valuable insight into how well your workflow is managing your technicians and keeping them productive. Tracking customer sources can tell you how effectively your marketing strategy and investment is working. Reviewing expenses lets you know where there may be holes to be plugged that affect the bottom line.

Real-time financial data provides owners with the tools to quickly identify and respond to opportunities and make adjustments needed in their business. And to help out with getting all those expenses in the system...we've added a new feature ~ Enter Bills. See more about Enter Bills in the *Latest Features*.

Latest Features

If you have updated to MaxxTraxx Pro CE 5.0.1.0, you might have seen the Backup Alert when you started the program. A bright, red, "can't miss it even if you tried" WARNING – Your data has not been backed up within the last 24 hours.

So much for subtleties! All of us at Scott Systems have heard the countless stories and seen the aftermath of trying to recover data after a system crash. It's not pretty! So similar to a broken record, here we are again with a *new* feature to spur you into setting up a backup system.

The automated backup feature may not seem exciting, and it really doesn't even make our day-to-day job any easier, but

that is what you say now. When that fateful day comes and you have a crash, you'll be so glad you finally got the backup in place. As Rex, our VP has said many times, "*It's not if, it's when.*"

Likened setting up your backup system to changing your cable TV. It's never much fun; a little bit of a hassle moving around boxes and hooking up cables (don't mention reprogramming that remote!). It's just time consuming in an already busy schedule. However, we can make it easy for you.

An off-site daily backup managed and monitored by Scott Systems doesn't get any easier. After a quick initial setup that we do, you're set...and with peace of mind in case of disaster. **continued...**

"I look forward to the Hot News alert. That's where I heard about the Accounting Review Webinar. I attended the live Webinar, asked some questions, and found out some useful information."

Randy Laskowsky,
Trans PAC
Reno, Nevada

Latest Features, *cont.*

In addition to an off-site daily backup, we set up your automated backup to copy your data onto another workstation or an external hard drive...it's a snap! Plus that unrelenting bright, red WARNING will now only alert you if there is a real problem.

Getting back to tracking all those bills that just keep coming in the mail, "lucky us", we've created a new icon on the Tool Bar called **Enter Bills**. This feature is a shortcut to get us into a vendor's record at the

point of creating a new invoice. Enter bills like utilities or tool purchases, telephone bills or insurance premiums. Now we have a quick and easy icon right on the Tool Bar to streamline your workflow.

Speaking of new icons on the Tool Bar, what is that **HOT NEWS** that keeps flashing in my Tool Bar? Just click on the Hot News button to view the latest news on our Web site ~ some pretty valuable info (and that Hot News will stop flashing!)

Training & Support

Webinar Training is underway and our first Webinar – Write a Repair Order had a great turnout – 17 attendees. And the feedback was many users learned about features in the system they did not know were there ~ features that speed up their service writing and streamline workflow.

Now we are making available recorded Webinars for users that could not make

the live Webinar, but would like to hear what was presented and discussed among our broad spectrum of users.

We've also started recording our library of training videos, short videos that cover one feature of MaxxTraxx Pro CE at a time, coinciding with the User Manual. So want to see a procedure from the user manual in action? Just click online and take a look!

The Bottom Line

On February 17th, we reviewed the basics of a Chart of Accounts and General Ledger along with how MaxxTraxx Pro CE transforms repair orders, restocked parts invoices, checks, and more into powerful financial management tools.

Our Accounting Review Webinar covered where and how the numbers in an Income

and Expense Reports were automatically generated in MaxxTraxx Pro CE. And for those asking, what "is" a Balance Sheet and what is it for? We answered that, too

You still have a chance to get the scoop! We have a recording of that live Webinar on our Web site, along with the chart referenced in the webinar. Log on & see!

Company Information

If you've contacted Scott Systems via the Web lately, you will see that we have provided all kinds of new access points to our technical support staff. We have the chat feature on the Web as well as on the MaxxTraxx Pro CE Tool Bar, and fast and easy remote control access.

As part of our ongoing quest to provide better access to our tech support team

and keep in touch with our users, we've recently upgraded our telephone system.

Now, we've been learning the new system, just as many of you have been learning new systems, so please be patient with us. The call routing has been improved and by utilizing the latest phone technology, we can serve our users better than ever. Chat with you soon!

Become a member of the Scott Systems Online Forum! It's easy and you'll have access to keep in touch with your automotive community.

- Ask questions
- Read discussions
- Post & sell items

Simply call support at 800-996-9777 and ask to be signed up and we'll get you set up with a username and password.

