

July/August
2010

Inside Traxx

Powerful Shop Management Software at a surprisingly affordable price

Scott Systems

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Webinar Training Schedule:

Parts Inventory

Control -

July 7, 2010

11 a.m. PDT

Reconcile Bank

Account -

July 14, 2010

11 a.m. PDT

Open Forum

Webinar -

July 21, 2010

11 a.m. PDT

See our Web site
under training for a
complete schedule
and information on
how to sign up for a
Webinar at:

www.scottsystems.com

Class size is
limited!

Letter from the Editor

Independence Day, it's my favorite holiday and a symbol of our users - independent repair shops. Many shop owners have shared their pearls of wisdom over the years and we've listened to what tools they need to keep on the top of their game.

- *Online parts catalogs & ordering*
- *Labor guides & repair specifications*
- *Streamlined restock parts data entry*
- *Stocked part purchase order reports*

While considering most shop owners want to run their business *their way*, we've taken "best practices" suggested by our users and designed them into the workflow of MaxxTraxx Pro CE. Access to online parts ordering and tying orders to restocked parts invoices is probably my favorite feature in the program.

It saves time, ensures your data entry is accurate, and builds your parts list all at once. And, often times you can get the labor times and repair specifications for that job from your online catalog.

Putting in a stock parts order is just as easy and convenient using the Autofill from Lowstock Parts List feature. Not familiar with the feature? I've included the details about this feature in the Latest Features section.



Take advantage of as many features as possible. If they're in MaxxTraxx Pro CE, we've put them there for a reason! Get as much from your automotive software investment as possible and put the system to work for you!



Latest Features

What do you think the most successful shops in the country do in common? You guessed it ~ online parts ordering.

One of the many driving forces behind developing MaxxTraxx Pro CE was to have a program that would interface with online part catalogs and electronic ordering. We offer several of the leading electronic interfaces including:

- IAP
- Napa
- Nexcat
- Nexpart
- WorldPac



However, like many other facets of the automotive industry, the interfaces used by the parts warehouses are always changing, so we are constantly updating our interfaces in MaxxTraxx to keep up!

Since the pioneering efforts of WorldPac, parts suppliers across the country now offer electronic ordering. Check with your parts suppliers and see what interface they are using as this feature can benefit your shop in many ways:

- *Efficient ordering without hold times*
- *Prompts for additional vehicle specs to help you order the right part*
- *Prompts to order accessory parts*
- *Access to labor guides/repair specs*

There is nothing that will kill efficiency and profitability faster than ordering and receiving the wrong part. Studies show online parts ordering reduces return rates from 15% for phone orders to 3% for online orders.

Feel free to contact us for details about getting set up with electronic ordering!

"Practice, practice, practice! The key to a successful conversion is using the training videos, it's extremely important! Follow the instructions in the Getting Started Workbook and you'll find the conversion is not as painful as it seems!"

Sergio Turcutto,
Laguna Nigel Auto
Center
Laguna Nigel, CA



MotorTraxx to MaxxTraxx ~ Getting Ready

Summer is here and our MotorTraxx to MaxxTraxx Pro CE Four-Part Webinar Series is scheduled for August! Join us every Wednesday at 11:00 a.m. for a one-hour live webinar to learn about the conversion process for MotorTraxx users. Sign up is on the Web site under Training.

In **Part 1**, we'll review the tools & training including the Getting Started Workbook detailing the Ten Steps to "Go Live", the practice version with your MotorTraxx data, and how to customize your setup.

In **Part 2**, we'll discuss the workflow and logic behind writing repair orders as well as online parts ordering. **Part 3** will be all about the accounting - review setting up your general ledger and bank accounts.

And last, **Part 4** will get you ready to take the plunge and "Go Live" with MaxxTraxx Pro CE. We'll review what data converts and what needs to be manually entered or modified after the conversion, plus the steps to set up your system using the Setup Checklist. Join us online in August!

Training & Support

We have 65 online training videos posted on our Web site. Even if you've been using MaxxTraxx Pro CE for some time now, you might consider going back and reviewing the videos for workflow ideas.

Review videos for new ideas

Once you've gained experience writing ROs, you'll have a different perspective on how to implement some of the features we mention in the training videos. It might make more sense to you now as to **why** we structured the workflow that way.

Take advantage of our **archived** weekly Live Webinars where members of the Scott Systems family and new prospects

join to learn about features in MaxxTraxx Pro CE, how to use them effectively in your business, and discuss current issues that are facing shops like mass marketing.

Exchange ideas in a Webinar

The Community Center on our Web site has a User Forum where you can share ideas and exchange information as well. We are launching that Forum in our Open Forum Webinar on July 21st.

Join us to learn how to sign up for the Online Forum and post your questions, ideas, and suggestions. We will monitor the Forum daily and share insight on how to use MaxxTraxx to its fullest potential!

The Bottom Line

I've always said that what sets MaxxTraxx Pro CE apart from all other automotive management software systems is the integrated accounting. I've passionately introduced, trained, and coached shops on how to utilize the power of financial information available from MaxxTraxx.

The key to maintaining accurate financials is to ensure that every transaction that takes place in your business is entered in MaxxTraxx Pro CE, as it really happened.

If you pay a bill with your company credit card, enter it into the system using the pay

with credit card feature. If you receive a credit for returned cores, enter that credit into inventory and post it to the vendor.

A complete and accurate financial picture requires all the pieces be included. We've designed MaxxTraxx Pro CE to gather all those pieces through our daily workflow and accounting features.

Every function you do in your business has a corresponding entry in MaxxTraxx. So if you're not sure how to enter a transaction, call us and we'll show you "how it's done." Until next time, keep on Traxx!